# Automation by the Hour at 50% of the human wage



A flexible, **Pay Per Hour Of Productivity Gain**, materials handling automation service, designed to reduce monthly overheads and enable human upskilling. Making better use of their time and skills

ZERO CapEx investment ZERO installation or licence fees ZERO support or maintenance fees ZERO risk to productivity





Fully managed and monitored – scalable service
Flexible use – seasonable or demand-led
No Long Contract – 30 days notice, if you find automation isn't working for you, we will take it out, no penalty
Invoiced Monthly – Pay only for the hours that the robot worker, worked (50% of UK Living wage). OpEx costs.

#### **Return on Investment within an Hour**

## Are Your Skilled Workers Are Your Skilled Workers Automation Carrying the Load?



Your workers are your most valuable asset – but are they stuck on low-value tasks like moving materials.



#### Let Automation do the Heavy Lifting.



Work flow analysis has shown that around 40% of a production workers time is unproductive.

Robot workers don't: need breaks, become distracted or slow down in the afternoon. They can work long shifts, including 24/7.

www.guidanceautomation.com 0116 243 6250, Leicester UK



### **Efficiency Increases, When Human and Robot Workers Collaborate**

#### Right for SME's who want to begin an automation journey

- test automation on the production line
- incrementally improve productivity levels
- redeploy or upskill existing human workers
- reduce overheads and remain flexible
- reduce injuries
- avoid labour shortage headaches
- outperform competitors





An <u>automation company</u> that effectively provides <u>Agency Robot</u> <u>workers</u>. When Human and Robot workers collaborate, we create a more <u>positive outcome</u>.

Our aim is to enable any size business to be able to automate. We form a **Partnership**, somebody with **knowledge** to help, who has **skin in the game**. Working together to create **productivity increases** in your business, without risk.

#### **Pick-by-Light**

Using lights to direct humans to items which need to be selected, improves efficiency further



Light Pick Pick-to-Light Light-Directed Order Picking



Light Trolley Batch Picking & Sortation Mobile Put Solution



Light Build Manufacturing cells and Build Stand-Alone stations

Light directed picking typically doubles, but can triple the pick rate when kitting parts or e-commerce orders





We have a similar "pay per use" model to share further efficiency gains. As with the Robotic Workers, we provide the solution and share the productivity savings with you



Each press of a flashing button, saves 12-20 seconds searching for a "pick". To kit a batch of parts, locate the flashing lights, pick the qty displayed, then press the button. Virtually no training required!



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